FREQUENTLY ASKED QUESTIONS

CAN YOU EXPLAIN WHAT TOLL BLENDING OR MANUFACTURING SERVICES ARE?

To describe toll blending or manufacturing, it means that we take your formula and blend the ingredients together. We look at your formula, scale it to the size batch you need, blend everything together according to your specific requirements, and finally, package everything up according to the specifications you send us. From there, it gets delivered directly to you, or the third party you specify at the beginning of the process.

DOES MY FORMULA REMAIN SAFE DURING THE TOLL BLENDING PROCESS?

Absolutely. We only hire the most experienced and ethical crew to work on the blending process, and it is commonplace for our employees to sign a confidentiality agreement for many of our blending clients.

#### WHO IS RESPONSIBLE FOR GATHERING MATERIALS?

Some of the clients we work with will provide the ingredients to us, while others will ask that we purchase the ingredients. Either of these is a viable option, as we can work with you to do whatever is easier for your specific business.

#### WHY IS CAF THE COMPANY WE SHOULD TURN TO?

There are many reasons to turn to CAF. First, if you Leave all of your blending needs to us, you are able to then continue with other matters that your business needs.

Second, we can help you save both money and time since our services have a fixed price. And third, you can trust that we will help you get the results that you need with the confidentiality you can count on.





#### Headquarters - California

3430 S Willow Ave. Fresno, CA 93725 T. 559.434.1052 F. 559.435.1099

### Branch - Georgia

4409 Hwy 41 South Adel, GA 31620 T. 229.896.1291 F. 229.896.1238



## OUR COMPANY

In 1998, CUSTOM AG FORMULATORS, INC. (CAF) was built with combined 40 years of ag industry and manufacturing experience. Offering offer both quality products, combined with ease in flexibility of custom formulating, custom packaging and timely shipments. Today, CAF has proven to be a success and has grown into a national and international provider of agricultural products. In 2014, we moved into a state of the art manufacturing facility which has enabled us to increase our production abilities in both liquid and dry blending. Our new facility has allowed us to increase both formulation and packaging capabilities. With bulk capacity and rail service, our Fresno Headquarters has allowed us greater flexibility in production, warehousing, and logistics. In continuing our vision of industry setting service, during the summer of 2016, CAF has expanded once again and opened its newest plant in Adel, Georgia. This plant has now allowed us to continue our ability to ship the same or next day to our Central US and East Coast customers, like we provide to the West coast.

### TOLL BLENDING

CAF approached toll blending as we did with agriculture, knowing consistent quality and timely manufacturing are critical for our customers to be successful. We have some of the fastest turn-around times on both our dry and liquid packaging and formulating.

CAF offers the ability to toll blend for multiple industries including:

- Agriculture
- Janitorial
- ◆ Dairy/Equine

- Lubricant Industry
- ◆DEF Fluid Industry
- Wine Industry

Hydroponics

- Waste Water
- Industrial Supplies
- Water Treatment

## **PACKAGING**

Our ability to source packaging needs and labeling requirements from multiple industries have allowed us to customize both the container and labels to precisely fit the customers' expectations. By utilizing in house graphic artists, combined with on-site label printing, we are able to move from concept to finished production quickly and efficiently without the constant delays found with outsourcing. Quality formulating, consistent standards, and fast order turn around have allowed CAF to become one of the major toll blenders domestically and internationally for multiple industries.



# **QUICK FACTS**

- 200,000 gallon (757,000 liter) plus tank farm storage capacity with future expansion
- 6 and 12 head automated bottle fillers
- Packaging sizes: Liquid from 4 ounces to bulk TL, Dry from ½ lb. to 2000 lb. Super Sacks
- Formulation sizes Batches from 200 gallons to truckload in liquids, and 50 lb. to 5,000 lb. batches in dry formulations

- Rail spur and bulk truck loading and offloading (rail serviced by Burlington Northern Santa Fe Railroad)
- Repacking capabilities of finished products
- Warehousing and logistics for shipping both domestically and internationally

CERTIFIED





